



Technology X Open Innovation

**Supplementary Material for the Third Quarter
of the Fiscal Year Ending September 30, 2021
(40th Period)**

SystemSoft Corporation

TYO: 7527

August 2, 2021

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Introduction

The Technology Segment, which develops SaaS and other services; and the Open Innovation Segment, which collaborates with “fabbit” members to develop SaaS and other products; both performed well in the third quarter.

In particular, the total number of locations using the SaaS business expanded to 18,955 locations*. We will continue to promote the "expansion of existing SaaS services" and the "launch of new SaaS services."

*As of the end of June 2021, the number is simply the sum of the number of locations using each SaaS service.

*As of the end of June 2021, the total number of companies using SaaS (the simple sum of the number of companies using each SaaS) is 13,676.

Topics

SaaS (Cloud Computing)

**Cumulative
number of
locations***

18,955

Market launch in Q3

The New SaaS

- Repair Check Cloud
- SKIPS BB

*As of the end of June 2021, the number is simply the sum of the number of locations using each cloud.

*As of the end of June 2021, the total number of companies using the service (the simple sum of the number of companies using each cloud) is **13,676**.

SaaS List

The SS Cloud Series continue to introduce new services

SKIPS

- Vacancy List Cloud
- Confirmed. Cloud.
- Internal view Cloud
- Application Cloud
- Contracts Cloud

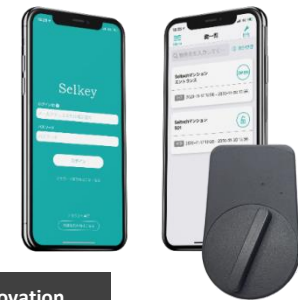


SKIPS BB



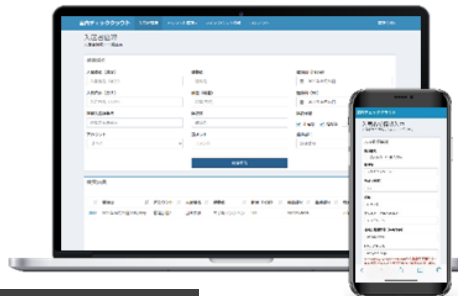
August
2021
release

Selkey Cloud



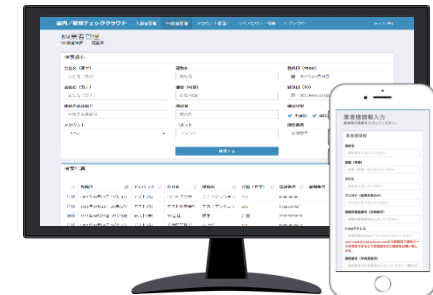
Open Innovation

Room Check Cloud



Open Innovation

Repair Check Cloud



Summary of Financial Results for the Third Quarter of the Fiscal Year Ending September 30, 2021

Summary of Financial Results for the Third Quarter of the Fiscal Year Ending September 30, 2021

(Unit: million yen)

	Cumulative 3Q FY2020	Cumulative 3Q FY2021	Year-on-year
Net sales	2,125	3,556	167%
Gross profit	251	1,039	413%
SG&A expenses	444	685	154%
Operating income	-192	354	—
Quarterly net income attributable to shareholders of the parent company	-548	490	—

*As a result of the merger with fabbit Co., Ltd. in January 2021, revenue from that business is included.

*Net income includes an extraordinary gain of 238 million yen from the goodwill associated with the merger.

Third Quarter of Fiscal Year Ending September 30, 2021 (Balance Sheet)

(Unit: million yen)

	End of June 2020	End of June 2021	Year-on-year
Current assets	3,016	4,077	135%
Fixed assets	1,783	3,031	169%
Current liabilities	364	966	265%
Fixed liabilities	373	557	149%
Net assets	4,061	5,585	137%
Capital	1,511	2,721	180%
Capital surplus and others	2,546	2,794	109%
Total assets	4,799	7,109	148%

Forecast for the fiscal year ending September 30, 2021

Forecast for the year ending September 30, 2021

(Unit: million yen)

	Fiscal year ending Sep. 30, 2021 Forecast	Fiscal year ending Sep. 2020 Actual	Year-on-year change
Sales	4,500	2,863	1,637
Operating income	350	-251	601
Ordinary income	330	-275	605
Net income Attributable to shareholders of the parent company	520	-655	1,175

*As a result of the merger with fabbit Co., Ltd. in January 2021, revenue from that business is included.

*Net income includes an extraordinary gain of 238 million yen from the disposal of goodwill associated with the merger.

Technology × Open Innovation

Systemsoft

This document was created by the Company for the purpose of understanding the current state of SystemSoft Corporation (hereinafter referred to as the "Company"). In addition, the plans and forecasts described in this document are determined and predicted by the Company based on the information at the time of creation. Plans and prospects may change significantly due to changes in the business environment in the future. In that event, we are not obligated to update or amend the contents of this announcement. Based on the above, investors are requested to invest at their own risk.